

# Delivering **BETTER** INTEGRATIONS

Our insurance benefits solutions **integrate seamlessly** with payroll, creating one connected experience for your business and your employees.

**Payentry**

PAYROLL | HUMAN RESOURCES | INSURANCE | RETIREMENT

**APRIL 2026**

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## WELCOME

Spring is a season of growth and renewal, and it's the perfect time to look for smarter ways to support your business and your team. As always, our goal is to provide solutions that simplify workforce management while helping you stay compliant, efficient, and focused on running your business.

We believe payroll, HR, benefits, and retirement planning work best when they work together. That's why we continue to expand solutions that reduce administrative burden and create a more seamless experience for our clients.

This month, we're pleased to spotlight our **Integrated Pay-As-You-Go Workers' Compensation Insurance**, a solution designed to make managing workers' comp easier, more accurate, and more predictable.

Unlike traditional workers' comp policies that rely on estimates and large upfront premiums, Pay-As-You-Go integrates directly with your payroll. Premiums are calculated using real-time payroll data, helping you:

- Improve cash flow by avoiding large deposits and audit surprises.
- Increase accuracy through automatic premium calculations.
- Reduce administrative work with built-in payroll integration.
- Stay compliant with greater confidence.

It's just one more way we're helping clients streamline operations while protecting both your business and your employees.

Throughout this newsletter, you'll find helpful insights, updates, and resources designed to support your success. If you'd like to learn more about Pay-As-You-Go Workers' Comp or explore whether it's the right fit for your organization, our team is ready to help.

Thank you for your continued partnership and the trust you place in us every day. We're proud to support your business and appreciate the opportunity to be of service.

## ANNOUNCEMENTS

Our **Pay-As-You-Go Workers' Compensation** solution allows you to align premium payments with your actual payroll to improve cash flow, reduce surprises, and eliminate large audit adjustments at year-end. It's a more accurate, streamlined way to manage coverage.

### PAY-AS-YOU-GO WORKERS COMP

With automation, accuracy, and payroll integration, we can simplify compliance while protecting your bottom line. We invite you for a complimentary consultation and review of your current workers' compensation policy.

### Delivering **BETTER** WORKERS' COMP

Protection that works with your payroll. Pay-as-you-go workers' comp simplifies premiums, improves accuracy, and **supports better cash flow** so coverage keeps pace with your business.

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## INSIGHTFUL READS

### Driving Results: Strategic Goal Setting and Performance Management

To truly drive results, companies need a strategic approach to goal setting and performance management that aligns people, processes, and outcomes.

[Read More >](#)



By Brett Strauss, Esq.  
VP of HR Services



### Employee Retention Starts Earlier Than You Think: Onboarding Strategies That Actually Work

The onboarding experience sets the tone for an employee's entire journey and plays a critical role in engagement, productivity, and long-term retention.

[Read More >](#)

### How Businesses Can Compete for Talent with Benefits Packages

Employees are increasingly evaluating the total rewards experience by looking closely at benefits, flexibility, and long-term financial security.

[Read More >](#)



By Penelope Melton,  
Corporate Insurance Solutions  
Agency Manager

## We Deliver Better Workers' Comp

Better means smarter pricing, fewer surprises and expert guidance backed by integrated technology. Traditional policies often rely on estimated payroll projections to calculate premiums...

[Read More >](#)

## Why Clear Communication is the Most Underrated HR Strategy

One of the most powerful, and frequently overlooked, drivers of employee engagement, productivity, and retention is clear communications.



[Read More >](#)

# UPCOMING EVENTS

## WEBINAR

### Delivering BETTER HR WEBINARS

**Hiring & Onboarding: Best Practices for Today's Workforce**

Tuesday, April 21st  
10:00 AM PT

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In this webinar, we'll explore best practices for hiring and onboarding in today's evolving workforce. Learn how to streamline your hiring process, stay compliant with federal and state requirements, and onboard new employees efficiently while setting them up for engagement and productivity. Whether you're growing your team or refining existing processes, this session will provide practical insights to help you hire with confidence and onboard with ease.

[Register >](#)

## WEBINAR

### Delivering BETTER WEBINARS

**The Payroll-Powered Workers' Comp Advantage & How Pay-As-You-Go Improves Cash Flow**

Tuesday, April 28th  
10:00 AM PT

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If your payroll fluctuates, your workers' compensation premium should too. Join us to see how automation, accuracy, and integration can simplify compliance while protecting your bottom line. We'll explore how a payroll-powered Pay-As-You-Go workers' compensation program aligns premiums with actual payroll in real time to help businesses improve cash flow, reduce audit surprises, and eliminate manual reporting.

[Register >](#)

# CLIENT REFERRAL PROGRAM

## Delivering REWARDS TOGETHER

### Client Referral Program

Refer a new business client and receive rewards. Earn a \$350 payroll credit for every successful referral.

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[Learn More >](#)

We believe strong partnerships are the foundation of growth. That's why we're inviting you to take part in our Client Referral Program, designed to reward you for connecting us with businesses that could benefit from expert payroll and HCM solutions.

# ENHANCEMENT SERVICES

## HR SERVICES

Our plan options include a dedicated HR advisor to design and guide the implementation of new or updated HR processes, giving you the tools for success with expert support every step of the way.

[Learn More >](#)

## INSURANCE SERVICES

We make benefit administration easy with dedicated client support. Our expertise and technology makes providing benefits to your employees simple.\*

[Learn More >](#)



## RETIREMENT PLAN SERVICES

We provide three retirement plan options tailored to meet your organization's needs. Our plans feature institutional pricing and investment advisory services to help ease your fiduciary responsibilities as an employer.\*\*

[Learn More >](#)



## COMPLEMENTARY SERVICES

Contact our Payroll Pros today to learn more about our additional services designed to complement your payroll solution including Mobile Access, Paycards, Instructional Videos and more.

[Let's Talk >](#)



## EMPLOYEE NAVIGATOR

Employee Navigator is a benefits administration platform that helps manage employee benefits, onboarding, compliance, and HR tasks in one centralized system.



[Learn More >](#)

## PAYROLL FUNDING COVERAGE

This solution provides short-term payroll loans with same-day funding when needed. It's a loan that can be repaid at the end of the following month and can be used as needed.

[Learn More >](#)



## PAY AS YOU GO WORKERS' COMP INSURANCE

Our plans help you manage cash flow, simplify premium payments, and stay compliant with no up-front costs or year-end surprises.\*

[Learn More >](#)

# CLIENT RESOURCES

## ONLINE & VIDEO RESOURCES

## PRESENTATIONS & PODCASTS



### Resources Designed to Support You

Explore videos and client resources that answer questions, offer guidance, provide access to forms and more.

[Resources >](#)



### Support Beyond the Basics

Discover podcasts and recorded resources created to support you with helpful insights. Watch or listen anytime.

[Explore >](#)

# LET'S TALK

**Contact us anytime.  
We always appreciate the opportunity to be of service.**

[Let's Talk >](#)

*Delivering Success Together*

**Join us in Social Mode for updates and connect with our team.**



\*Health/Life Licensed in:

AL, AR, AZ, CA, CO, CT, DC, FL, GA, IL, IN, KS, LA, MA, MD, MI, MO, NC, NH, NJ, NM, NV, NY, OH, OK, PA, SC, TN, TX, VA, WI, WV

Property & Casualty/Workers' Compensation Licensed in:

AL, AZ, CA, CO, CT, DC, DE, FL, GA, IL, IN, KS, LA, MA, MD, ME, MI, MO, NC, NH, NJ, NM, NY, OK, PA, RI, SC, TX, VA, WI, WV

\*\*Securities offered through Registered Representatives of Cambridge Investment Research, Inc., a Broker-Dealer member FINRA/SIPC. Advisory services through Cambridge Investment Research Advisors, Inc., a Registered Investment Adviser. Cambridge and Payentry Financial Services are not affiliated. We cannot accept trade orders through email. Important letters, email, or fax messages should be confirmed by calling 704-609-8405. No texts.



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